




MARTHA DUQUE

Interior Designer / Industrial Engineer / MBA

Professional Objective: hospitality or high-end residential interior design

CONTACT

 NEWPORT BEACH, CA

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EDUCATION

B.A. INTERIOR DESIGN 12/2019
Interior Designer's Institute – 4.0 GPA
Newport Beach, CA, USA

MASTER'S PRODUCT DESIGN 07/2007
Elisava (Universidad Pompeu Fabra)
Barcelona, Spain

MBA 12/1994
INSEAD
Fontainebleau, France
Ranked #1 global MBA in the world in 2021
by the *Financial Times*

B.S. INDUSTRIAL ENGINEERING 01/1991
Lehigh University,
Bethlehem, PA, USA

LANGUAGES

Spanish (fluent)

English (fluent)

German (fluent)

Catalan (fluent)

French (intermediate)

Portuguese (basic)

PROFESSIONAL PROFILE

Interior Designer with a keen eye for elegance and luxury looking for a position in hospitality or high-end residential design. LEED Green Associate accredited. Experience leading international, cross-functional teams from concept through to installation under tight deadlines and under budget. Strong work ethic, detail oriented, customer-centric, and very structured. Passionate about creative problem solving with a cosmopolitan approach.

EMPLOYMENT HISTORY

Kari Whitman Interiors | Interior Designer

Los Angeles, CA 02/2021 - present

Commercial and high-end residential design for celebrities. Designed custom furnishings, specified FF&Es, created space plans in AutoCAD, sourced products, interfaced with vendors and clients, prepared concept boards.

Isles Interiors | Interior Designer

Newport Beach, CA 12/2020 - present

Coastal/farmhouse residential interior design projects. Developed design concepts & boards, selected FF&E, created detailed AutoCAD floor plans & elevations, managed client relationships, supervised client installations.

Duque Designs LLC | Owner/Principal Designer

Newport Beach, CA 06/2014 - present

Full and partial residential remodel projects. Prepared design concepts, AutoCAD construction documents, and 3D renderings in SketchUp. Specified and purchased FF&E, managed construction projects through to completion. Finished projects under budget and ahead of schedule.

PD&A | Intern

San Clemente, CA 10/2019 – 12/2019

Hospitality interior design projects for Marriott and Hilton properties. Prepared furniture specs, selected FF&E, assembled client proposal packages, prepared AutoCAD Construction Documents, developed budgets, interfaced with vendor representatives.

Hewlett-Packard | Marketing Strategy for Large Format Printers

Barcelona, Spain 03/2008 – 04/2009

Defined and implemented product portfolio strategy, product marketing, and

DESIGN SKILLS



AWARDS

IIDA/Interior Architects
Diversity in Design Scholarship

Best in Class Awards at IDI for:

- Senior Project (Health & Wellness)
- Commercial Design (Restaurant)
- Environmental Design (Town home)
- Healthcare (Mental Health Facility)
- Design Thinking (Museum)
- Residential Design (Loft)
- Lighting

ALPHA PI MU
Industrial Engineering Honor Society

TAU BETA PI
National Engineering Honor Society

TRAITS

TEAM PLAYER INNOVATIVE
CREATIVE PROBLEM SOLVER
ORGANIZED RESOURCEFUL
DIVERSE FAST LEARNER
THOROUGH PROFESSIONAL

MEMBERSHIPS



EMPLOYMENT HISTORY (CONTINUED)

Istituto Europeo di Design | Adjunct Professor

Barcelona, Spain 9/2007-10/2007

Professor for the Master's in Product Design Management program.

Tech Data Corporation

Munich, Germany & Clearwater, FL 01/1996 - 11/2007

Largest IT distributor in the world with revenues of \$36+ bill/yr.

- **Director of Worldwide Process Harmonization - Munich, Germany**
Developed harmonized best practice global business processes.
- **Director of Change Management - Munich, Germany**
Managed change for a \$150 million global SAP R3 implementation with 5,000 users in 19 countries. Managed a \$5 million annual budget and team of 25 staff/consultants. Harmonized processes for 25 countries involving 300 senior managers. Led Training & Communications departments.
- **Director of Business Development Americas - Clearwater, FL**
Led cross-functional teams in the development and implementation of innovative products and services from inception to launch.
- **Regional Coordinator Southern Europe & LatAm - Munich, Germany**
Reported to the Board of Computer2000, a \$6.5 Billion German company acquired by Tech data in 1998. Monitored and assessed risk of business-critical projects in 15 countries and 4000+ employees.
- **Aide to the Executive Board for Logistics and IT - Munich, Germany**
Supervised large scale European Logistics and IT projects.

Assmann Electronics | Process improvement consultant

Lüdenscheid, Germany 03/1995-12/1995

IBM | Total Quality Management (TQM) Specialist

Bogotá, Colombia 03/1993-12/1993

Developed the service quality strategy, reengineered the Customer Satisfaction Process, and exceeded customer satisfaction index goals.

Bell Atlantic NSI Inc. | Software Developer

Philadelphia, PA 02/1991-01/1993

Developed GUI sales front end system for the order taking process .

REFERENCES



Maria Isles
Owner/Principal
Designer
Isles Interiors
maria@islesinteriors.com



Karen Struck
Co-owner
PD&A
kstruck@pdanda.com



Brad Smith
Former Principal
Taylor Design
bsmith@idi.edu