

# MARTHA DUQUE

## Interior Designer / Industrial Engineer / MBA

Professional Objective: hospitality or high-end residential interior design

#### PROFESSIONAL PROFILE

Interior Designer with a keen eye for elegance and luxury looking for a position in hospitality or high-end residential design. LEED Green Associate accredited. Experience leading international, cross-functional teams from concept through to installation under tight deadlines and under budget. Strong work ethic, detail oriented, customer-centric, and very structured. Passionate about creative problem solving with a cosmopolitan approach.

#### EMPLOYMENT HISTORY

### Kari Whitman Interiors | Interior Designer

Los Angeles, CA 02/2021 - present Commercial and high-end residential design for celebrities. Designed custom furnishings, specified FF&Es, created space plans in AutoCAD, sourced products, interfaced with vendors and clients, prepared concept boards.

## Isles Interiors | Interior Designer

Newport Beach, CA 12/2020 - present

Coastal/farmhouse residential interior design projects. Developed design concepts & boards, selected FF&E, created detailed AutoCAD floor plans & elevations, managed client relationships, supervised client installations.

## Duque Designs LLC | Owner/Principal Designer

Newport Beach, CA 06/2014 - present

Full and partial residential remodel projects. Prepared design concepts, AutoCAD construction documents, and 3D renderings in SketchUp. Specified and purchased FF&E, managed construction projects through to completion. Finished projects under budget and ahead of schedule.

## PD&A | Intern

San Clemente, CA 10/2019 - 12/2019

Hospitality interior design projects for Marriott and Hilton properties. Prepared furniture specs, selected FF&E, assembled client proposal packages, prepared AutoCAD Construction Documents, developed budgets, interfaced with vendor representatives.

**Hewlett-Packard** | Marketing Strategy for Large Format Printers *Barcelona, Spain 03/2008 – 04/2009* Defined and implemented product portfolio strategy, product marketing, and



NEWPORT BEACH, CA

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### EDUCATION

B.A. INTERIOR DESIGN 12/2019 Interior Designer's Institute – 4.0 GPA Newport Beach, CA, USA

## MASTER'S PRODUCT DESIGN 07/2007

Elisava (Universidad Pompeu Fabra) Barcelona, Spain

MBA 12/1994 INSEAD Fontainebleau, France Ranked #1 global MBA in the world in 2021 by the Financial Times

B.S. INDUSTRIAL ENGINEERING 01/1991

Lehigh University, Bethlehem, PA, USA

## LANGUAGES

Spanish (fluent)

English (fluent)

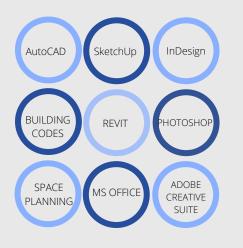
German (fluent)

Catalan (fluent)

French (intermediate)

Portuguese (basic)

#### DESIGN SKILLS



#### AWARDS

IIDA/Interior Architects Diversity in Design Scholarship

Best in Class Awards at IDI for:

- Senior Project (Health & Wellness)
- Commercial Design (Restaurant)
- Environmental Design (Town home)
- Healthcare (Mental Health Facility)
- Design Thinking (Museum)
- Residential Design (Loft)
- Lighting

ALPHA PI MU Industrial Engineering Honor Society

TAU BETA PI National Engineering Honor Society

#### TRAITS

TEAM PLAYER	INNOVATIVE
CREATIVE	PROBLEM SOLVER
ORGANIZED	RESOURCEFUL
DIVERSE	FAST LEARNER
THOROUGH	PROFESSIONAL

#### MEMBERSHIPS



STUDENT I I D A INTERNATIONAL INTERNATION INTERNATION



#### Istituto Europeo di Design | Adjunct Professor

*Barcelona, Spain 9/2007-10/2007* Professor for the Master's in Product Design Management program.

#### Tech Data Corporation

*Munich, Germany & Clearwater, FL 01/1996 - 11/2007* Largest IT distributor in the world with revenues of \$36+ bill/yr.

- Director of Worldwide Process Harmonization Munich, Germany Developed harmonized best practice global business processes.
- Director of Change Management Munich, Germany Managed change for a \$150 million global SAP R3 implementation with 5,000 users in 19 countries. Managed a \$5 million annual budget and team of 25 staff/consultants. Harmonized processes for 25 countries involving 300 senior managers. Led Training & Communications departments.
- Director of Business Development Americas Clearwater, FL Led cross-functional teams in the development and implementation of innovative products and services from inception to launch.
- Regional Coordinator Southern Europe & LatAm Munich, Germany Reported to the Board of Computer2000, a \$6.5 Billion German company acquired by Tech data in 1998. Monitored and assessed risk of businesscritical projects in 15 countries and 4000+ employees.
- Aide to the Executive Board for Logistics and IT Munich, Germany Supervised large scale European Logistics and IT projects.

**Assmann Electronics** | Process improvement consultant *Lüdenscheid, Germany 03/1995-12/1995* 

**IBM** | Total Quality Management (TQM) Specialist *Bogotá, Colombia 03/1993-12/1993* Developed the service quality strategy, reengineered the Customer Satisfaction Process, and exceeded customer satisfaction index goals.

**Bell Atlantic** NSI Inc. | Software Developer *Philadelphia, PA 02/1991-01/1993* Developed GUI sales front end system for the order taking process .

#### REFERENCES

Maria Isles Owner/Principal Designer Isles Interiors maria@islesinteriors.com Karen Struck Co-owner PD&A <u>kstruck@pdanda.com</u> Brad Smith Former Principal Taylor Design bsmith@idi.edu

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